

TRAINING CALENDAR 2026



North America

Chesterton's 2026 North American Training Calendar

Global Training is excited to announce the 2026 North American training schedule. These sessions are open to all Chesterton Specialists and Distributors and feature a comprehensive lineup covering our full product portfolio—designed for both new and experienced professionals.

Our objective is to strengthen product knowledge and support your success in promoting and selling Chesterton solutions.

Throughout the year, we will host a wide range of webinars, with invitations sent two weeks prior to each session. In addition, be on the lookout for industry-specific schools which will be scheduled and held at locations across North America.

| Course | Overview | Start Date | Duration | Instructor | Location | Cost |
|---|--|------------|----------|-------------|-----------|-------|
| March | | | | | | |
| <u>Basic Level I Packing School</u> | This program is designed for new specialists or those looking to grow sales of core packing and gasket products. Participants will learn equipment and product fundamentals, including principles, materials, failure modes, installation, and ROI-focused sales skills. | 3/23/2026 | 4 Day | Ron Frisard | Groveland | \$250 |
| <u>Advanced Packing School</u> | Advanced Packing includes Live loading (Flange, Valve, and Rotary), Flange sealing (Bolting and Heat Exchangers), Custom solutions, and Emissions sealing. | 3/30/2026 | 3 Day | Ron Frisard | Groveland | \$199 |

| Course | Overview | Start Date | Duration | Instructor | Location | Cost |
|---|---|------------|----------------------------|------------------------------------|------------|-------|
| April | | | | | | |
| <u>Basic Level I Mechanical Seals and Pump School</u> | Provides basic centrifugal pump and Chesterton's mechanical seal product portfolio knowledge with hands-on and classroom training. | 4/6/2026 | 5 Day | Alan Evans Joe Salvaneschi | Groveland | \$300 |
| <u>Advanced Mechanical Seals School</u> | Conduct seal failure analysis to determine recommendations. Select seal materials, models or piping plans to support recommendations developed from analysis of failed seals. Analyze operating conditions to determine if dry running is viable. Determine seal operating limits and cooling requirements. | 4/13/2026 | 3-day | Alan Evans Joe Salvaneschi | Groveland | \$199 |
| <u>Online Sales Boot Camp</u> | This course is an intense comprehensive sales skills training that focuses on using value-added selling for all Chesterton product lines. Three weekly 4-hour sessions held via GoToWebinar April 14, 21, 28. | 4/14/2026 | (3) 4 hour online sessions | Mark Orlando | Online | \$99 |
| <u>Basic Level I ARC School</u> | This 3-day intensive program introduces ARC technologies and sales opportunities, covering corrosion mechanisms, surface preparation, ARC terminology, and product solutions for metallic and concrete substrates with real-world application examples. | 4/27/2026 | 3 Day | Steve Bowditch | Groveland | \$199 |
| May | | | | | | |
| <u>Advanced ARC School</u> | The Advanced ARC course in Minden, LA provides in-depth training on abrasion and corrosion protection, covering root causes, surface preparation, application, and failure analysis with extensive hands-on use of blasting, spray, and testing equipment. | 5/5/2026 | 3 Day | Steve Bowditch | Minden, LA | \$199 |
| <u>Basic Level I IL/MRO School</u> | This program focuses on industrial lubricants and MRO solutions, with in-depth coverage of stationary and rotary equipment. Key topics include bearing and pump reliability, motor solutions, gearboxes, and conveyors. | 5/27/2026 | 3 Day | Mark Guenther Gaurav Pattarkine | Groveland | \$199 |

*Dates and sessions subject to change

| Course | Overview | Start Date | Duration | Instructor | Location | Cost |
|---|--|------------|----------|-------------------------------|--------------|-------|
| June | | | | | | |
| <u>Basic Level I EPS School</u> | Participants will learn the fundamentals of cylinders, presses, materials, designs, and selling engineered polymer solutions through a blend of theory and hands-on lab work. Training combines virtual self-paced content, classroom instruction, and interactive product installation and troubleshooting. | 6/2/2026 | 3 Day | Ron Taylor | Groveland | \$199 |
| <u>Advanced EPS School</u> | Engineered Polymer Solutions Advanced Training is a 3-day program combining theory and hands-on workshops to strengthen technical expertise and sales skills. The course covers seal failure analysis, hydraulic and rotary seal installation, cylinder design and troubleshooting, solution selection, and key account development through real-world case studies and practical exercises. | 6/8/2026 | 3 Day | Ron Taylor | Groveland | \$199 |
| September | | | | | | |
| <u>Basic Level I Mechanical Seals and Pump School</u> | Provides basic centrifugal pump and Chesterton's mechanical seal product portfolio knowledge with hands on and classroom training. | 8/31/2026 | 5 Day | Alan Evans Joe Salvaneschi | Groveland | \$300 |
| <u>Sales Boot Camp</u> | This in-person session is an intense comprehensive sales skills training that focuses on using value added selling for all Chesterton product lines. | 9/15/2026 | 3 Day | Mark Orlando | Pasadena, TX | \$199 |
| <u>Basic Level I ARC School</u> | This 3-day intensive program introduces ARC technologies and sales opportunities, covering corrosion mechanisms, surface preparation, ARC terminology, and product solutions for metallic and concrete substrates with real-world application examples. | 9/21/2026 | 3 Day | Steve Bowditch | Groveland | \$199 |
| <u>Advanced ARC School</u> | The Advanced ARC course in Minden, LA provides in-depth training on abrasion and corrosion protection, covering root causes, surface preparation, application, and failure analysis with extensive hands-on use of blasting, spray, and testing equipment. | 9/29/2026 | 3 Day | Steve Bowditch | Minden, LA | \$199 |

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| Course | Overview | Start Date | Duration | Instructor | Location | Cost |
|---|--|------------|----------|------------------------------------|-----------|-------|
| October | | | | | | |
| <u>Basic Level I EPS School</u> | Participants will learn the fundamentals of cylinders, presses, materials, designs, and selling engineered polymer solutions through a blend of theory and hands-on lab work. Training combines virtual self-paced content, classroom instruction, and interactive product installation and troubleshooting. | 10/7/2026 | 3 Day | Ron Taylor | Groveland | \$199 |
| <u>Basic Level I IL/MRO School</u> | This program focuses on industrial lubricants and MRO solutions, with in-depth coverage of stationary and rotary equipment. Key topics include bearing and pump reliability, motor solutions, gearboxes, and conveyors. | 10/19/2026 | 3 Day | Mark Guenther Gaurav Pattarkine | Groveland | \$199 |
| <u>Advanced IL/MRO School</u> | Building off of the level I course, this session will dive deeper into the IL/MRO Product line usage and theory | 10/26/2026 | 3 Day | Mark Guenther Gaurav Pattarkine | Groveland | \$199 |
| November | | | | | | |
| <u>Basic Level I Packing School</u> | This program is designed for new specialists or those looking to grow sales of core packing and gasket products. Participants will learn equipment and product fundamentals, including principles, materials, failure modes, installation, and ROI-focused sales skills. | 11/2/2026 | 4 Day | Ron Frisard | Groveland | \$250 |
| <u>Advanced Packing School</u> | Advanced Packing would include Live loading (Flange, Valve, and Rotary), Flange sealing (Bolting and Heat Exchangers), Custom solutions, and Emissions sealing. | 11/9/2026 | 3-day | Ron Frisard | Groveland | \$199 |
| <u>Advanced EPS School</u> | Engineered Polymer Solutions Advanced Training is a 3-day program combining theory and hands-on workshops to strengthen technical expertise and sales skills. The course covers seal failure analysis, hydraulic and rotary seal installation, cylinder design and troubleshooting, solution selection, and key account development through real-world case studies and practical exercises. | 11/16/2026 | 3 Day | Ron Taylor | Groveland | \$199 |

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Register for all sessions on Chesterton University

<https://chestertonuniversity.com>

Webinar topics and invitations will be distributed two weeks prior to each scheduled session. Please note that all dates and topics are subject to change.

For in-person sessions, a minimum of 10 registrants is required for the course to be held.

Please reach out to global.learning@chesterton.com with any questions.

